

BIZPHYX Support For Diverse Suppliers

Are you a diverse supplier that has just made it to several Fortune 500 approved vendor databases?

Even though you meet basic diverse status requirements, you are new to these organizations. What can you do to show that you do not bring risk into their supply chains? Contracts do not just happen, you are now competing for these corporate contracts with other diverse suppliers in your category. So what sets you apart?

What is your competitive edge?



Your Place In The Supply Chain

Customers expect suppliers to be competitive in price yes, but they also expect you to be a quality organization. Corporations must reduce risk and cost of poor quality in their supply chains.

By certifying to a quality standard like ISO 9001, ISO 14001 (the environmental standard) or a more specialized industry standard such as TL 9000 (the telecommunications standard), you show your customers that you have documented procedures, corrective and preventive action plans and more importantly, you have a business system that is audited each year by an independent third party.

info@bizphyx.com

We want to help your diverse business compete more effectively for corporate contracts and government bids.

To receive notification of our next **FREE** educational webinar about obtaining a quality certification like ISO 9001, contact: **972.429.5660**



STAND OUT

Do you want to compete for contracts? Stand out from your competition by certifying to a quality standard. As a diverse supplier, ISO 9001, TL 9000 and ISO 14001 certifications can be your competitive edge and will also help your organization reduce costs and increase productivity.

How can you affordably obtain this competitive edge?

The challenge we see is that diverse suppliers cannot meet contract requirements as a new supplier without a quality certification, but they cannot afford to obtain certification before winning a large contract. **It's a catch-22 situation.**

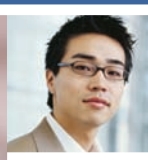
We have developed a web-based solution enabling diverse suppliers (M/W/DVBE) to achieve TL 9000, ISO 9001 and ISO 14001 certification, at one-fourth the cost of bringing in an on-site consultant. The process which takes about 8-12 months, has been highly successful with a **100% certification rate for companies on the first audit.** It is now very affordable for a diverse supplier to become ISO 9001 certified and gain a competitive advantage.

We have partnerships with the supplier diversity organizations of some of the nation's leading Fortune 500 companies to help their diverse suppliers achieve these certifications.

**Can this really help you compete more effectively for contracts?
Simply stated, YES.**

It's Time To Make
Your Move

www.bizphyx.com



"To guide us, we chose BIZPHYX, a certified women owned business (WBE) with the experience and professionalism to get the job done." -W&A

